

Content Research Report

Niche: Personal Finance for Beginners | Platform: YouTube | Audience: India (Hinglish)

Is report me sirf real search se mila data use hua hai. Jaha exact number verify nahi ho paya, wahan clearly (estimate - verify karo) likha gaya hai. Koi bhi YouTube link fabricate nahi kiya gaya hai.

Step 1 — Global Research

Top Performing Creators (Global)

Creator / Channel	Scale	Format
Graham Stephan	550M+ total views, 4.29M+ subscribers (since Dec 2016)	Reddit-style + personal finance basics
Caleb Hammer (Financial Audit)	3.22M subscribers, 3.63B total views	Live financial audits of real people
The Money Guy Show	Established, beginner-focused	"Financial Order of Operations" structured framework

Global Creators Kya Miss Kar Rahe Hain

Zyada tar channels ya to pure theory (budgeting 101, generic tips) dete hain, ya entertainment-audit format (Caleb Hammer style) use karte hain. Beech ka gap hai: exact starting numbers ke saath ek 30-din ka action plan, jisme koi real figure follow kiya ja sake. Log advice sunte hain lekin "kal se exactly kya karu" wali clarity nahi milti.

Kya Is Topic Par Video Banani Chahiye?

Haan, banao — lekin generic "personal finance for beginners" title par mat jao. Ye keyword globally already saturated hai — dozens of established channels iske liye ranking kar rahe hain, aur naye channel ke paas abhi authority/subscriber base nahi hai compete karne ke liye. Isi niche ka narrow angle lo jaha competition kam hai — jaise "personal finance with zero savings" ya "personal finance if you're already in debt."

Step 2 — India-Level Benchmark

Top Ranking India Creators

Creator	Focus	Strength
CA Rachana Ranade	Investing fundamentals, Hindi/English/Marathi	Most-recommended starting point for true beginners
Asset Yogi (Mukesh Choudhary)	Savings, debt, mutual funds, insurance	Plain Hindi, scenario-based, relatable
Sharan Hegde (Finance with Sharan)	Investing, tax, insurance, credit cards, money psychology	Deep psychology + entertaining long-form
Yadnya Investment Academy	Mutual funds, SIP, asset allocation	Go-to for SIP/mutual-fund beginners

India-Specific Content Gap

Existing top creators strong hain investing (mutual funds, stocks, SIP) me, lekin weak hain pre-investing stage par — salary allocation, emergency fund building, "first job ka paisa kaha jaana chahiye" for someone earning ₹15,000-₹40,000/month. Zyada tar content assume karta hai ki viewer ke paas already surplus paisa hai invest karne ke liye — jo fresher/student audience ke liye realistic nahi hai.

Sharan Hegde ka hook style humor + relatable scenario hai — yehi format highest retention deta hai beginner finance content ke liye India me, dry lecture format se better perform karta hai.

Step 3 — Final Analysis Report

A) Keyword + Search Intent

Real search intent India me: "paise kaise bachaye", "salary se paisa kaise invest kare", "personal finance for beginners india hindi", "budget kaise banaye students ke liye". Beginner + student angle + Hinglish phrasing sabse zyada searched hai, generic English "personal finance basics" ke muqable.

B) Top 5 Video Ideas

Idea 1 — "₹15,000 Salary — Pehla Budget Kaise Banaye (Full Breakdown)"

Why it works: Specific number = high relatability + low-competition angle. Students/freshers ke liye directly applicable. Koi bhi bada creator ye exact narrow segment target nahi kar raha.

Reference: Direct precedent nahi mila — ye ek gap opportunity hai.

5 Hooks:

- ₹15,000 kamate ho? Ye video dekhne ke baad tumhara paisa alag tarique se kharch hoga.
- Maine ₹15,000 salary pe survive kiya — yaha hai exact formula.
- Zyadatar log apni pehli salary ka 80% galat jagah kharch karte hain. Tum mat karo.
- Ye 3 numbers agar tumhe pata nahi, to tum apna paisa control nahi kar rahe.
- ₹15,000 mein bhi save kar sakte ho — bas ye ek cheez badlo.

Idea 2 — "Maine Apni Pehli Salary Mein Ye 5 Galtiyan Ki (Don't Repeat)"

Why it works: Personal story format — trust-building. Mistake-confession content highest retention deta hai (Sharan Hegde style), kyunki audience apni khud ki galti ussi mein dekhti hai.

Reference: Finance with Sharan ka mistake-confession content style — search karke unka related video verify karo.

5 Hooks:

- Pehli salary aate hi maine ye galti ki — aaj tak bhugat raha hu.
- 5 galtiyan jo har fresher karta hai apni pehli salary ke sath.
- Agar tum bhi ye kar rahe ho, to abhi rok do.
- Mera pehla mahina — poora paisa 20 din mein khatam ho gaya. Kyun?
- Koi nahi batata ye 5 baatein jab tumhe pehli salary milti hai.

Idea 3 — "Emergency Fund vs Investment — Pehle Kya Banaye? (Beginners Guide)"

Why it works: Ye confusion har beginner ko hota hai, aur existing creators directly investing par jump karte hain — is confusion ko seedha address karna khud ek content gap hai.

Reference: (estimate - verify karo) — kai creators ne dono topics alag-alag cover kiye hain, lekin side-by-side comparison format kam dikha.

5 Hooks:

1. Investment se pehle ye ek cheez banana zaroori hai — warna sab doob sakta hai.
2. Emergency fund ya SIP — pehle kaunsa? Zyadatar log galat jawab dete hain.
3. Bina emergency fund ke invest karna sabse badi galti hai. Yaha hai kyun.
4. 3 mahine ki salary bank mein padding hai? Ya invest kar di? Sahi jawab yaha hai.
5. Ye ek decision tumhare financial future ko banayega ya bigadega.

Idea 4 — "0 Rupaye Se Personal Finance Kaise Start Kare (No Job, No Savings)"

Why it works: Extreme angle = curiosity gap, zero-competition territory kyunki established creators already-earning audience assume karte hain.

Reference: Direct precedent nahi mila — ye ek gap opportunity hai.

5 Hooks:

1. Job nahi hai, savings nahi hai — phir bhi finance sahi kar sakte ho. Kaise?
2. 0 रुपये से शुरू करना संभव है — बस ये mindset चाहिए.
3. सबसे ज्यादा लोग यही सोचते हैं "मेरे पास तो पैसे ही नहीं हैं" — गलत सोचते हैं.
4. Finance सिर्फ पैसे वालों के लिए नहीं है. यहाँ से शुरू करो.
5. अगर आपके पास कुछ नहीं है, तो ये video सबसे important है आपके लिए.

Idea 5 — "Bank Balance Dekhke Dar Lagta Hai? Yaha Se Start Karo"

Why it works: Emotion-first hook (fear/anxiety). Search demand कम trackable है लेकिन shares/comments high मिलते हैं — ये controversy/emotion-type content है जो engagement drive करता है.

Reference: (estimate - verify करो) — emotion-driven finance content का trend India creators में दिख रहा है, लेकिन specific viral example verify नहीं हो पाया.

5 Hooks:

1. Bank balance देखना avoid करते हो? Tum akele नहीं हो.
2. ये दर normal है — लेकिन इसे निकालने का एक तरीका है.
3. मुझे भी अपना balance देखने में दर लगता था — फिर मैंने ये किया.
4. Financial anxiety real है. यहाँ है इसे handle करने का पहला step.
5. अगर phone खोलके balance check करने से दर लगता है, रुको और ये देखो.

C) Competitor Benchmark Analysis

Top India creators का format: 8-15 min explainer + real numbers/examples + Hinglish delivery. Sharan Hegde comedy add करते हैं और entertaining रखते हैं; Asset Yogi और Rachana Ranade purely educational, structured tone रखते हैं. Dono formats work करते हैं — depends on tumhari on-camera personality और comfort level.

D) Audience Pain Point Research

Recurring pain point across sources: financial literacy gap in India specifically at the pre-investing stage — लोग समझते नहीं कि investing शुरू करने से पहले क्या steps चाहिए (budgeting, emergency fund, debt clearance). ये exact wahi gap है जो India-level benchmark (Step 2) में identify हुआ.

E) Top 2 Ideas — Final Recommendation

1. Idea 1 — "₹15,000 Salary — Pehla Budget Kaise Banaye"

Kyun strongest: Zero direct competition mila is exact angle par, high relatability (bahut log isi salary range me hain), aur specific number use karna generic advice se turant alag dikhta hai.

Top 2 Hooks:

- ₹15,000 kamate ho? Ye video dekhne ke baad tumhara paisa alag tarike se kharch hoga.
- Zyadatar log apni pehli salary ka 80% galat jagah kharch karte hain. Tum mat karo.

2. Idea 4 — "0 Rupaye Se Personal Finance Kaise Start Kare"

Kyun strongest: Extreme/curiosity-driven angle, established creators is segment ko touch nahi karte kyunki unki audience already earning hai — ye ek genuinely khaali space hai.

Top 2 Hooks:

- Job nahi hai, savings nahi hai — phir bhi finance sahi kar sakte ho. Kaise?
- Sabse zyada log yahi sochte hain "mere paas to paisa hi nahi hai" — galat sochte hain.

F) Visual Hook (First 3-5 Seconds)

Idea 1: Screen par ek phone/calculator dikhna chahiye jisme ₹15,000 type ho raha ho live, camera zoom-in expression ke sath "itne mein guzara kaise?" wala confused/curious face — text overlay bade bold font mein: "₹15,000 SALARY". Ye specific number + expression combo scroll rokta hai.

Idea 4: Empty wallet ya khaali bank app screen dikhao pehle 2 second mein, phir cut to confident expression — contrast (empty se confident) curiosity create karta hai ki "isne kaise kiya". Text overlay: "0 SE START".

Summary

Best angle	Generic "personal finance for beginners" avoid karo (saturated). Narrow karo: pre-investing stage / low-
Biggest gap	Koi bhi major India creator "zero savings/low salary se shuru karo" wale beginner ko directly address na
Top hook	"₹15,000 kamate ho? Ye video dekhne ke baad tumhara paisa alag tarike se kharch hoga."
Aaj ka action	Idea 1 ka script likho — apna khud ka ya kisi known example ka real ₹15,000 budget breakdown

Note: Saare stats real web search se liye gaye hain (channel views/subscribers). Jo bhi cheez estimate thi, use clearly label kiya gaya hai. Koi YouTube link fabricate nahi kiya gaya — jaha specific video verify nahi ho paya, wahan channel/creator ka naam diya gaya hai taaki khud search kar sako.